

Ai sensi degli artt. 46 (Dichiarazioni sostitutive di certificazioni) e 47 (Dichiarazioni sostitutive dell'atto di notorietà) del D.P.R. n. 445 del 26/12/2000, il sottoscritto Davide Spotti, nato a Mantova il 05/05/1963, attualmente residente a Trieste in viale XX Settembre n. 37 , cap 34126, telefono 342 3986454, indirizzo e-mail davide.spotti@gmail.com, C.F. SPTDVD63E05E897Q, Visto il D.P.R. 26 dicembre 2000 n.445 concernente "T.U. delle disposizioni legislative e regolamentari in materia di dichiarazione amministrativa" e successive modifiche e integrazioni, Vista la legge 12 novembre 2011 n.183 ed in particolare l'art. 15 concernente le nuove disposizioni in materia di certificati e dichiarazioni sostitutive, consapevole che, ai sensi delle leggi speciali vigenti in materia, dichiara sotto la propria responsabilità:

CHE QUANTO DICHIARATO NEL SEGUENTE CURRICULUM VITA ET STUDIORUM
COMPENSIVO DELLE INFORMAZIONI SULLA PRODUZIONE SCIENTIFICA
CORRISPONDE A VERITA'.



EUROPEAN CURRICULUM VITAE FORMAT

PERSONAL INFORMATION

Name: DAVIDE SPOTTI
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Nationality: Italian
Date of birth: 05/05/1963



WORK EXPERIENCE

- **Dates (from – to)** Oct 1987 to Jul 1988
Name and address of employer **Italtel SpA** – Settimo Milanese (MI) -I
Type of business or sector Telecommunication Systems and Devices
Occupation or position held Stager
Main activities and responsibilities Manufacturing & Logistics Management, Suppliers Vendor Rating

- **Dates (from – to)** Jul 1988 to Oct 1989
Name and address of employer **STA.VE.CO.** - Stabilimento Veicoli da Combattimento (BO) -I
Type of business or sector Tanks and Trucks Maintenance and Overhaul
Occupation or position held Technical Army Officer (in “Corpo Tecnico dell’Esercito Italiano”)
Main activities and responsibilities Manufacturing Management and Technical Design

- **Dates (from – to)** Jan 1989 to Sept 1989
Name and address of employer **Nuova Oleodinamica Fabbi SpA** – Modena (MO) -I
Type of business or sector Design, manufacturing and sale of Oleodynamic devices and Automation
Occupation or position held Technical Manager
Main activities and responsibilities Manufacturing Management and Technical Design

- **Dates (from – to)** Oct 1989 to Jun 1995
Name and address of employer **Bondioli & Pavesi SpA** - Suzzara (MN) -I
Type of business or sector Design, manufacturing and sale of Mechanical Devices for Power Transmission (Cardan Shafts, Gear Boxes, others)
Occupation or position held Plant Manager Assistant
Main activities and responsibilities Manufacturing & Materials Management and Technical Design

- *Dates (from – to)* Jul 1995 to Dic 1999

Name and address of employer **H.P. hydraulics srl** – Pieve di Cento (BO) -I
Type of business or sector Design, manufacturing and sale of Oleodynamic Devices for Power Transmission (Axial Pistons Pumps and Motors, Gear Pumps, Distributors, Valves and others)
Occupation or position held Plant Manager and CEO
Main activities and responsibilities General Manager and Board Member

- *Dates (from – to)* Jan 2000 to Oct 2003

Name and address of employer **Fiamm SpA** – Montecchio Maggiore (VI) -I
Type of business or sector Design, manufacturing and sale of automotive and industrial components (acoustical devices, cables & antennae for automotive, start-up batteries, stand-by batteries and others)
Occupation or position held Plant Manager
Main activities and responsibilities General Manager of Montecchio Plant (for Automotive Original Equipment components)

- *Dates (from – to)* Oct 2003 to Oct 2004

Name and address of employer **Aprilia SpA** – Noale (VE) -I
Type of business or sector Design, manufacturing and sale of Scooters and Motorbikes
Occupation or position held Plant Manager & Kaizen Manager
Main activities and responsibilities General Manager of Scorzè Plant (for all products and activities)

- *Dates (from – to)* Nov 2004 to Oct 2005

Name and address of employer **Fiamm SpA** – Montecchio Maggiore (VI) -I
Type of business or sector Design, manufacturing and sale of automotive and industrial components (acoustical devices, cables & antennae for automotive, start-up batteries, stand-by batteries and others)
Occupation or position held Industrial B.U. Manager
Main activities and responsibilities Industrial General Manager of Electro-mechanical Business Unit (acoustical devices, cables & antennae for automotive) with P&L responsibility of Montecchio Plant (I), Evreux Plant (F), Cadillac Plant (MI, USA), Mlada Boleslav Plant (ZCHR), San Paulo Plant (BR), Delhi Plant (IN)

- *Dates (from – to)* Nov 2005 to Apr 2008

Name and address of employer **Illycaffè SpA** – Trieste (TS) -I
Type of business or sector Roast & Ground and Sale of Premium Quality Coffee, Portioned Pods, Coffee Machines for Ho.Re.Ca, Home and Offices
Occupation or position held Industrial General Manager, VicePresident

Main activities and responsibilities Industrial General Manager responsible for worldwide Operations, all Products Production & Quality, Product Development and Research with P&L responsibility

• *Dates (from – to)* May 2008 to Oct 2008

Name and address of employer **Mecaer SpA** – (No) -I
Type of business or sector Design, manufacturing and sale of aeronautics components for helicopters and light jets (landing gear systems, flight control, bumpers, breakes and others)

Occupation or position held Industrial General Manager, VicePresident
Main activities and responsibilities Industrial General Manager responsible for worldwide Operations, all Products Production & Quality, Product Development and Research with P&L responsibility for Italian Plants, Montreal Plant (CA), Philadelphia Plant (USA)

• *Dates (from – to)* Nov 2008 to May 2012

Name and address of employer **Applied Materials Inc** – Santa Clara, S. Francisco – California (USA)
Type of business or sector Design, manufacturing and sale of capital equipment for Semiconductors, Display and Energy & Environment Solutions (Solar)

Occupation or position held Corporate VicePresident and Baccini BU General Manager and CEO, Italian Applied Materials President

Main activities and responsibilities General Manager responsible for worldwide Operations, all Products Production & Quality, Product Development and Research with P&L responsibility for Italian Plants and Products

• *Dates (from – to)* Jun 2012 to now

Private Independent Entrepreneur;

Most relevant start-ups and companies incorporated and shareholded so far are:

Company Name and address **Vismunda srl** – Treviso (TV) -I
Type of business or sector Holding Company, Components Services & Equipment for the Solar Industry and market

Occupation or position held Board Member and Executive Officer
Main activities and responsibilities Strategy Management, M&A, Business Development, Intellectual Property Management, Controlled Companies Executive Officer

Company Name and address **Regal Grid srl** – Roma (RM) -I
Type of business or sector “Innovative Start Up Company” (officially registered in the special section of Rome Chamber of Commerce) in the Smart grids sector

Occupation or position held President and Executive Officer
Main activities and responsibilities Executive Officer

Company Name and address **Formula E srl** – Bologna (BO) -I
Type of business or sector “Innovative Start Up Company” (officially registered in the special section of Bologna Chamber of Commerce) in the Automated Equipment Design, Manufacturing and Sale

<i>Occupation or position held</i>	President and Executive Officer
<i>Main activities and responsibilities</i>	Executive Officer
<i>Company Name and address</i>	Vispa srl – Savona (SV) -I
<i>Type of business or sector</i>	“Innovative Start Up Company” (officially registered in the special section of Savona Chamber of Commerce) in the Conductive Pastes and Inks sector
<i>Occupation or position held</i>	Executive Officer in the Holding Company
<i>Main activities and responsibilities</i>	R&D, IP management, Strategy & Business Development
<i>Company Name and address</i>	EBfoil srl – Bologna (BO) -I
<i>Type of business or sector</i>	“Innovative Start Up Company” (officially registered in the special section of Bologna Chamber of Commerce) in the Conductive Backsheet & Films sector
<i>Occupation or position held</i>	Executive Officer in the Holding Company
<i>Main activities and responsibilities</i>	R&D, IP management, Strategy & Business Development
<i>Company Name and address</i>	Cogenera Italia srl – Roma (RM) -I
<i>Type of business or sector</i>	“Innovative Start Up Company” (officially registered in the special section of Rome Chamber of Commerce) in the Concentration PhotoVoltaic & Cogeneration devices sector
<i>Occupation or position held</i>	President and Executive Officer
<i>Main activities and responsibilities</i>	R&D, IP management, Strategy & Business Development
<i>Company Name and address</i>	SA.R.E.T Sardinia Renewable Energies Technology srl – Tortoli (NU)
<i>Type of business or sector</i>	Design & development of innovative CSP and Co-generation devices using solar font
<i>Occupation or position held</i>	President and Executive Officer
<i>Main activities and responsibilities</i>	R&D, IP management, Strategy & Business Development
<i>Company Name and address</i>	Eostech srl – Bologna (BO) -I
<i>Type of business or sector</i>	Design and development of software and hardware for electronic devices
<i>Occupation or position held</i>	Board Member and Executive Officer
<i>Main activities and responsibilities</i>	R&D, IP management, Strategy & Business Development
<i>Company Name and address</i>	Vismax Electronics Co. Ltd – Suzhou (P.R.China)
<i>Type of business or sector</i>	Marketing & Sales of components and services for the Chinese renewable energies market
<i>Occupation or position held</i>	Executive Officer and Board Member in the Holding Company
<i>Main activities and responsibilities</i>	Strategy & Business Development, Commercial Operations
<i>Company Name and address</i>	Real Solar Ltda – Natal (Brazil)
<i>Type of business or sector</i>	Marketing & Sales of components and services for the South American renewable energies market
<i>Occupation or position held</i>	Executive Officer and Board Member in the Holding Company
<i>Main activities and responsibilities</i>	Strategy & Business Development, Commercial Operations

EDUCATION AND TRAINING

- *Dates (from – to)* 1978 to 1982
Name and type of organization providing education and training Liceo Scientifico Belfiore - Mantova
Title of qualification awarded Maturità Scientifica (58/60)
- *Dates (from – to)* 1983 to 1988
Name and type of organization providing education and training Politecnico di Milano
Title of qualification awarded Mechanics Engineer (97/100)

PERSONAL SKILLS AND COMPETENCES

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

Several international patents issued as inventor
Proven problem solving ability
Deep and long experience for Product Development Management with complex products and for competitive markets with local or international teams
Personal peculiar skill for Innovation and Creativity applied to different fields, sectors, organizations
Intellectual Property Management competence
Many courses, diplomas and practices on Total Quality Management, 6 Sigma, Lean Production, Toyota Production System, Kaizen and Just-in-Time Production techniques
Strategy and Business Development broad experience in different industries, markets (B2B & B2C) in different companies (with different sizes and positioning)
JointVenturing, Merging and Acquisition experience (also abroad)
H&R management for many different international orgs.
Negotiation skill and long practice
Controlling and Reporting practice for international companies (also on public Stock Exchange)
Public Project Financing and Management (i.e.: in EU community programs)
Financial and Business Administration deep experience
Safety & Risk management competence.

Attendance in 1998 to the Co.Sv.Im. (Corso di Sviluppo Imprenditoriale) help by SDA (Scuola di Direzione Aziendale) in Bocconi University of Milan
Collaboration with MIP (Master of Engineering) of Politecnico di Milano and with many other national and international Universities (like: ISE Fraunhofer Institute, ISC of Konstanz, ECN of Netherlands and many others).

MOTHER TONGUE:

ITALIAN

OTHER LANGUAGES:

	Understanding				Speaking				Writing	
	Listening		Reading		Spoken interaction		Spoken production			
English	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
French	B1	Independent user	B1	Independent user	B1	Independent user	B1	Independent user	A1	Basic user

Levels: A1/A2: Base Level - B1/B2: Intermediate Level - C1/C2: Advanced Level

COMMUNICATION SKILLS

Good communicator to any level and size of communities, organizations, companies, international teams, Universities, Public Administrations, Governative reps, with and for national or foreign entities

Several technical papers and speeches presented in international conferences

Some interviews and press releases issued to national and international magazines, newspapers and TVs.

SOCIAL SKILLS AND COMPETENCES

Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example

Good teamwork spirit and enjoying working with people from all nationalities; openness and long lasting relationship attitude

culture and sports), etc

ORGANIZATIONAL SKILLS AND COMPETENCES

Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.

Capability to manage projects with several years experience worldwide and attitude to coordinate people and organizations in joint projects with joint targets and budgets.

TECHNICAL SKILLS AND COMPETENCES

With computers, specific kinds of equipment, machinery, etc.

Familiarity with most common PC software application

Fortran, Pascal, Matrix software experience

Oleodinamics specific and peculiar knowledge (in high pressure regimes)

Mechanics Design and experience; Automation Equipment Design long experience; several years of experience in manufacturing and assembly processes for complex products in mass production; base

organic (polymers) and inorganic chemistry knowledge; physics of Si semiconductors knowledge; strong knowledge about energy storage devices; deep and unique knowledge of photovoltaic systems, components (PV cells & panels, inverters and optimizers) and their application.

ARTISTIC SKILLS AND COMPETENCES

Music, writing, design, etc.

Different musical instruments playing capability (violin, piano, guitar)

Long practice and real passion for design and painting (with different techniques: oil, watercolor, pastels, etc.).

OTHER SKILLS AND COMPETENCES

Competences not mentioned above.

Sailing passion and skill; racing experience.

DRIVING LICENCE(S)

for any kind of Tank, Truck, Car, Motorbyke and Boat (<25m).

Trieste li 23/01/2015

Davide Spotti

Autorizzo ai sensi del D. lgs. 196/2003 al trattamento dei dati trasmessi per attività di selezione e partecipazione a concorsi pubblici.

Trieste li 23/01/2015

Davide Spotti